

PRIME MOVER®

PORTWEST®



**THE
ADVANTAGE**

**THE PRIME FACTOR IN SAFETY
WORKWEAR, FOOTWEAR, GLOVES & PPE**

www.primemoverworkwear.com.au

PRIME MOVER®

PORTWEST®

The Prime Mover and Portwest Advantage - Value Proposition

We have over 110 years of experience in designing, manufacturing and delivering the best workwear and safety products at the best prices. Innovative production and design by an in-house team of experts lies at the heart of our advantage. Sales offices / warehouses in eight global locations ensure unrivaled customer service and guarantee excellent stock levels at all times.

330+ Safety Styles

- **160+ Brand New Products.**
- **7 NEW RANGES** including; footwear, gloves, limited life, lights range, accessories and chefswear.
- **Market Leading innovation across all ranges**
- A new simplified pricing structure, Always one price, **Always the best price.**
- **Bulk discounts** for orders more than \$2000.
- **EVEN MORE** bulk discount for orders placed online.

13 GREAT ADVANTAGES



YOUR ONE STOP SHOP FOR SAFETY

We have a solution for all your safety needs. Our catalogue features over 330 styles to include; **innovative flame resistant garments, a market leading high visibility range, workwear, gloves, footwear, PPE hazard protective clothing, rainwear and chefswear.** Customers are confident in the knowledge that we have a solution for all their workwear and safety needs.



CUSTOMER SERVICE 24/7

Our password protected business to business website allows customers to **check stock, place orders, monitor their account and receive order confirmations** within minutes. A true 24/7 service.
www.primemoverworkwear.com.au



PRODUCTS TESTED TO THE HIGHEST STANDARDS

Customers can rest assured that every product is guaranteed to the highest standards. Every AS/NZS safety product is certified by an independent test house.



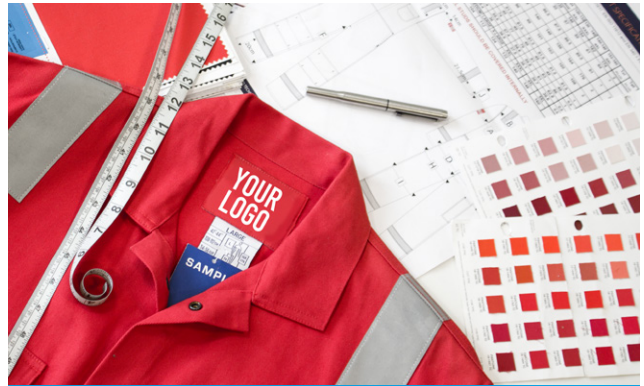
STATE OF THE ART MANUFACTURING

We manufacture in the Far East. Our newest factory in Bangladesh employs over 1600 people. Using the latest high tech innovations the team in Bangladesh have brought our production capabilities to a new level, delivering both consistent quality and impressive lead times.



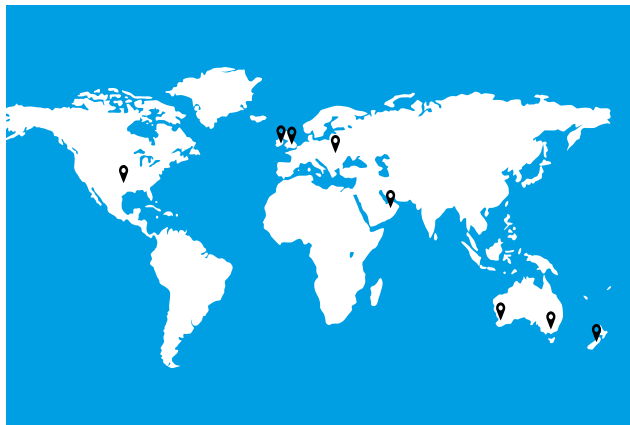
INDUSTRY LEADING FLAME RESISTANT FABRICS

Our proprietary brands of **flame resistant fabrics** are trusted by leaders in the oil and gas, welding and allied industries. These fabrics are exclusive to us and deliver on protection, comfort, longevity and value.



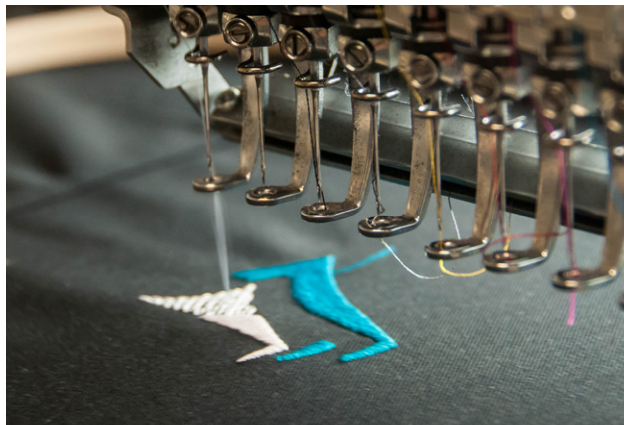
EXPERT DESIGN & CUSTOMISATION

An award winning team of designers and product managers oversee the development, sampling, certification and production of every product. **Need a special make product?** We design and certify garments tailored exactly to your needs. Alternatively choose one of our stock items with your own brand labels and packaging.



GLOBAL PRESENCE

We have **Sales representatives in over 100 countries**, so customers can have confidence in our dedicated local sales teams to deliver a personalised one to one service. With **sales offices / warehouses in eight global locations**, unparalleled customer service is never far away.



EMBROIDERY SERVICE

High quality branding of work clothing can help businesses stand out from the pack. We have developed a significant in house embroidery service that allows our product to be branded at the same time the product is ordered saving time, costs and rehandling. Incorporating the latest Barudan embroidery machines, our in-house design digitising team produce the best quality branding for your work clothing.



ETHICAL COMMITMENT

All our production facilities are continuously monitored, quality-vetted and audited to **international standards**. Our state of the art factory in Bangladesh has been awarded a **gold certificate of compliance by WRAP**. We are committed to ethical and responsible working practices.



PACKING SERVICE

We offer a full packing service whereby customers can select items to be individually packed, labelled and bagged according to their requirements.



WE ONLY SELL TO RE-SELLERS

We sell the best products at the best prices. A true one stop shop for local safety and industrial distributors and national retailers. **Our customers know they will never have to compete with us in their market place.**



DROP SHIPPING

Save time and costs by shipping orders direct to your customer from our warehouse using your packing sheet at no extra cost. This service saves you shipping, warehousing and administration costs.



WAREHOUSING FULFILLMENT IS CRITICAL

We have eight fully stocked warehouses worldwide. So whether goods are coming from Australia, New Zealand, the UK, Ireland, Poland, Sharjah or the USA, **a line fill rate of 95% is guaranteed.** We are committed to giving our customers what they want, when they want it.

PRIME MOVER®

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Call:

AU 1300 088 966

NZ 0800 880 208

Email:

sales@primemoverworkwear.com.au

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THE WORLD'S
FASTEST GROWING
WORKWEAR COMPANY



8 GLOBAL WAREHOUSES

• MELBOURNE • PERTH • AUCKLAND
• UK • POLAND • IRELAND • DUBAI • USA

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